Improving The Efficiency And Productivity Of Alternative Fund Management And Administration

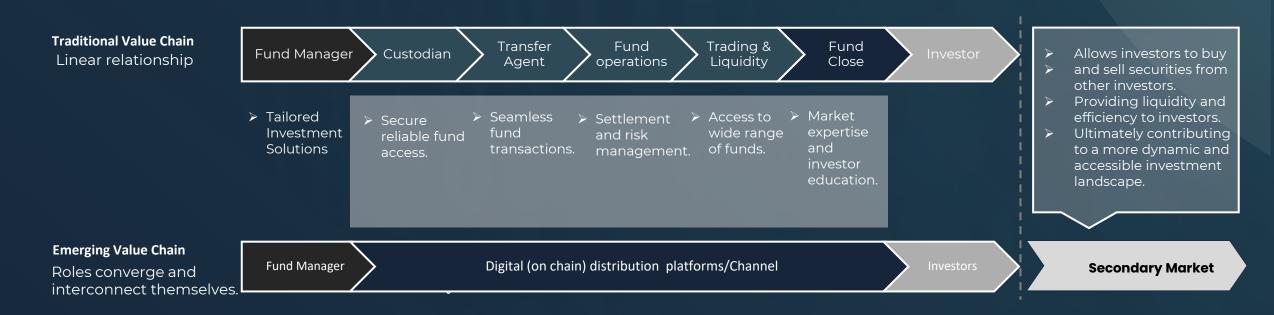
Digitised investment management makes funds much more efficient and grows with the clients.

By Consilience Group Ltd





# What We Do: Fully Encompassing Fund Service Technology With Integration And Workflow Automation



- 🔝 The industry is undergoing a value proposition transformation, prompting traditional channels to adjust to new participants and roles.
- 2. Fund managers are relying on multiple intermediaries and collaborating with digital investment platforms.
- 3. Distribution channels need to embrace one-stop shop platform capabilities, including efficient fund feeder structures/services and robust compliance measures.
- This adaptation enables players in the value chain to stay competitive, streamline processes, and reduce operating costs for a better experience.



### TokenSphere: Step-by-step

#### Design principles

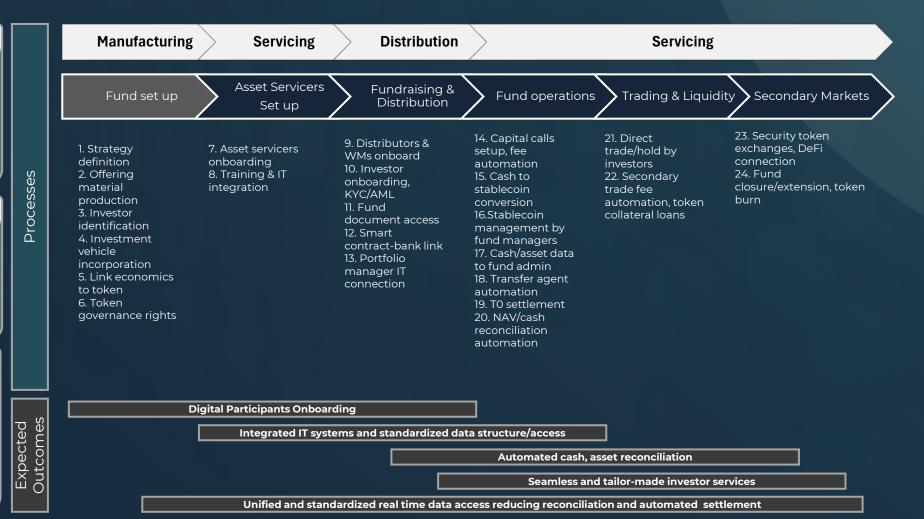
- Immutable ledger ensures privacy by not sharing private data
- GraphQL API facilitates specific platform functionalities
- Self-hosting option supports data sovereignty
- Wallets secured with Multi-Party Computation (MPC) technology
- Flexible architecture for adding functions, roles, and smart contracts

#### Data & Intelligence

- Establish best practices in Intelligent-driven architecture and governance Streamlined data management and automation
- Multi-signature user authentication
- Seamless Data Analysis and Reporting Tool integration
- Advanced AI technology support

#### Platform

- Combines Web 2.0 ease-of-use with Web 3.0 advantages
- Prioritizes cybersecurity; includes audited smart contracts
- Designed for scalability and security
- Utilizes Polygon blockchain for enhanced security and smart contract functionality
- Offers a gasless experience, removing the need for gas purchases for token transfers or signatures





## TokenSphere: Key Platform Features



matter of minutes and be

assured about compliance.

**Seamless** secondaries via OTC transactions (not listed)

Investors can transfer their holdings in three-clicks removing admin as well as legal costs by eliminating all the intermediaries.

All investor returns can be distributed via the platform without the need to involve any third parties. All the distributions once made are recorded on blockchain, making them auditable at any time. This process results in massive cost savings, up to 5x.

Digitised and

Auditable

**Distributions** 

for a seamless investor

experience and significantly

lowers the time spent on

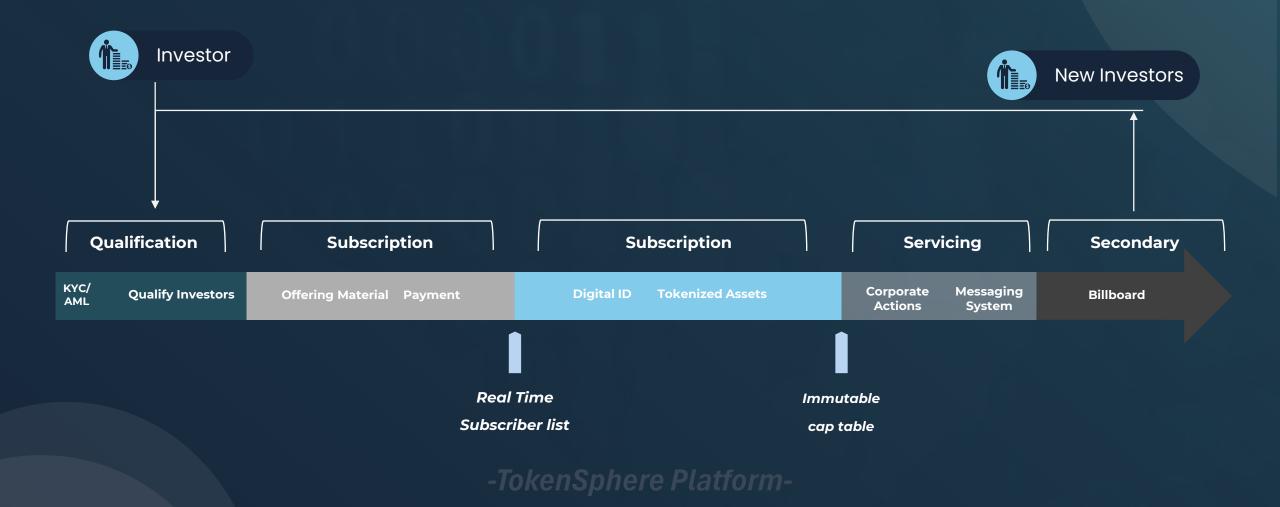
administrative tasks

Customizable **Platform** 

Enables clients with their own tech team to build their own customer and partner (custodians) facing interface and/or connect our app to the rest of their IT and API allows them to deploy utility and security tokens on the Polygon blockchain via an API integration



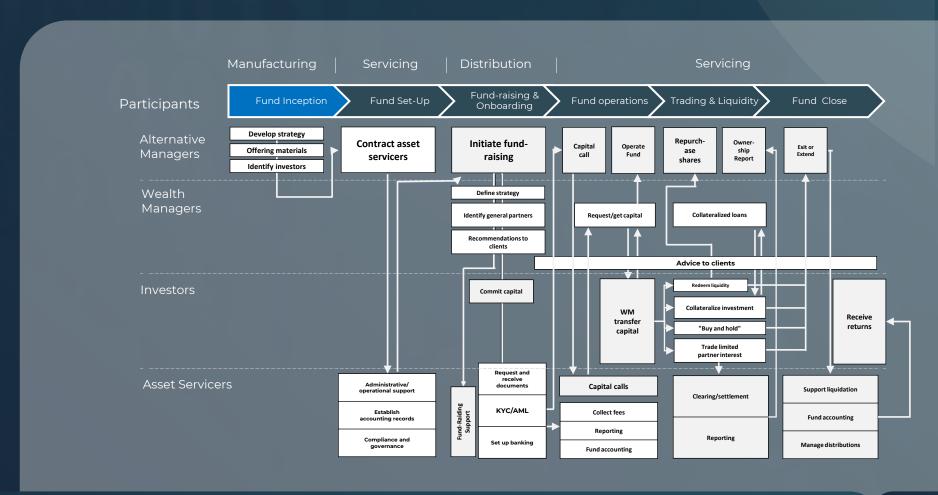
## How Do TokenSphere Software Work?





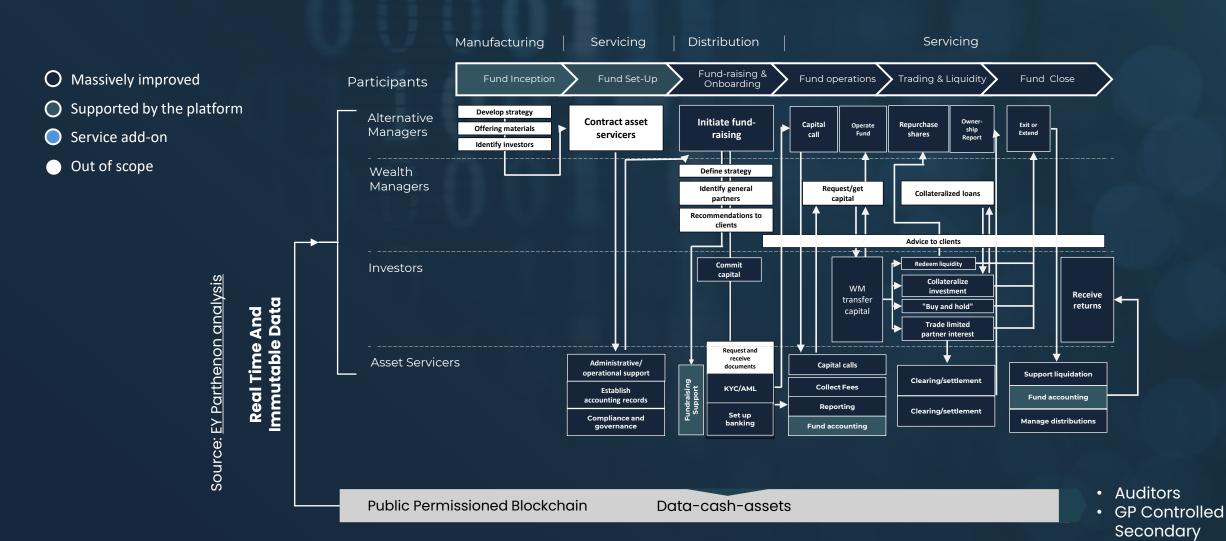
# Complexity In Management Increases Costs, Risks, And Limits Access To \$400 Billion Revenue From Alternative Investments\*.

- Siloed workflows increase costs for asset managers, distributors
- Alternatives involve complex, non-standard processes
- Diverse investment products and asset classes complicate management
- Unique nuances per asset class affect funding, access, terms
- Growing investor base complicates, increases cost of information integration





## TokenSphere provides Transparency, Cost Savings, Trust and Massive Automation:



Markets

## TokenSphere slashes Fund Operating Costs and Digitizes Operations

- Immutable single source of truth, authorized access only
- Wealth managers: Monthly rebalancing from 3,000 steps to clicks
- Simplified reporting and tax filing
- Service providers benefit from automation, efficiency, cost savings, transparency, risk reduction

Value add functions	Current State	Future State with TokenSphere	Main Cost driver metric	Unit cost	Metric	Current state costs	TokenSphere Cost reduction	TokenSphere Cost reduction / year
Financial Transaction Management:	Manual entry, prone to errors, and time-consuming reconciliation.	Automates and records all transactions on the blockchain, ensuring accuracy and tamper-proof records.	Number of transactions per year (depends on number of LPs and tranching of investments)	\$20	250	\$5,000	80%	\$ 4,000.00
NAV and Cash Flow Reconciliation:	Labor-intensive process with potential for discrepancies.	Facilitates on-chain reconciliation, providing real-time, accurate data on holdings and cash flows.	Number of transactions per year (depends on number of LPs and tranching of investments)	\$25	250	\$6,250	80%	\$ 5,000.00
Investor Interactions:	Manual processing of subscriptions and redemptions.	Digital platform for managing subscriptions and redemptions efficiently, enhancing investor experience.	Number of Investors (unit cost for customer management)	\$2,000	25	\$50,000	40%	\$ 20,000.00
Capital Calls and Return Distribution:	Complex, manual processes, email chains, chase ups/remainders, bank details sharing.	Automates capital calls and distributions ensuring swift and accurate transactions.	Number of capital calls and distribution per year (depends on number of LPs and frenquency of distribution	\$2,000	4	\$8,000	80%	\$ 6,400.00
Compliance:	Intensive manual compliance checks.	Compliance terms embedded in smart contracts, significantly reducing manual effort and enhancing compliance accuracy.	Annual compliance cost by fund	\$10,000	1	\$10,000	50%	\$ 5,000.00
Reporting and Auditing:	Cumbersome, prone to errors.	Provides an auditable trail of all transactions on the blockchain, simplifying the reporting process.	Annual audit cost by fund	\$5,000	1	\$5,000	25%	\$ 1,250.00
Fund Expenses and Cash Management:	Requires intermediary bank accounts, leading to delays and extra accounting work.	All expenses are paid via the platform in stablecoin, offering a real-time dashboard for precise fund expense tracking.	Annual management cost by fund	\$5,000	1	\$5,000	25%	\$ 1,250.00
Summary						\$89,250	48%	\$ 42,900.00

## **Tokenizing Assets Since 2020**

#### **Launched 03/2020**

#### Consilience Ventures

Building a market network to boost deep tech startups.

- 1. Raised £1.4M via £5 FAST tokens
- 2. Invested 50% in start-up services
- 3. Portfolio value: £6.5M, FAST value: ~£13.5

#### **Launched 03/2023**

#### Pancasila

Developing a global investor network with distributed decision-making for Metaverse companies.

1. Raised \$2M via \$10 FAST tokens, with a 2% token issuance fee and 20% performance fee

#### **Launched 04/2023**

#### Playgraal

Offering a secondary liquidity solution for funds.

- GP-led secondaries to a global investor network.
- Buying secondaries at a significant discount, reselling at a higher price, with token issuance and performance fees

#### **Launched 10/2023**

#### THEO and PropNerd

Launching VC and PropTech businesses seeking a comprehensive platform for managing tokenized investment vehicles.

> l. Plan to charge management fee, performance fee, and membership fees.



### **Executive Team**



#### **KEVIN MONSERRAT (CEO)**

Leveraging extensive experience in tech ecosystem development at Microsoft, Kevin offers critical strategic leadership to guide TokenSphere's growth.



#### **PIERRE MARTIN (CTO)**

A seasoned tech expert and open-source advocate, Pierre ensures TokenSphere's leadingedge through his deep ties with the global AI and Blockchain communities.



#### **MARK EDWARD (CFO)**

Mark has a 20 year+
background in
outsourcing, 12 years
being spent with BNP
Paribas Securities Services
a global fund services
provider.



#### **MARTIN CORNISH (GC)**

As a respected regulatory lawyer and Hedge Funds Association Director, Martin provides a robust legal framework for TokenSphere's operations in the fast-evolving tokenization landscape.

Consilience Group Ltd is an appointed representative of Varramore Partners Limited, which is authorised and regulated by the Financial Conduct Authority



## TokenSphere in summary

01	48% Cost Reduction (average, depends on unitary costs)
02	Scales with your growth
03	One platform for all (transfer agent, custodian, fund administrator, investment manager, depository, bank)
04	Facilitates international transactions without hefty fees
05	Aggregated view of all funds' status
06	Integrates in your existing IT stack/software
07	Risk remote and failure resistant
80	No private information shared on the blockchain
09	No wallet needed, cyber-secure "gas-free" solution





Next Generation Fund Management, Made Simple





# THANK YOU



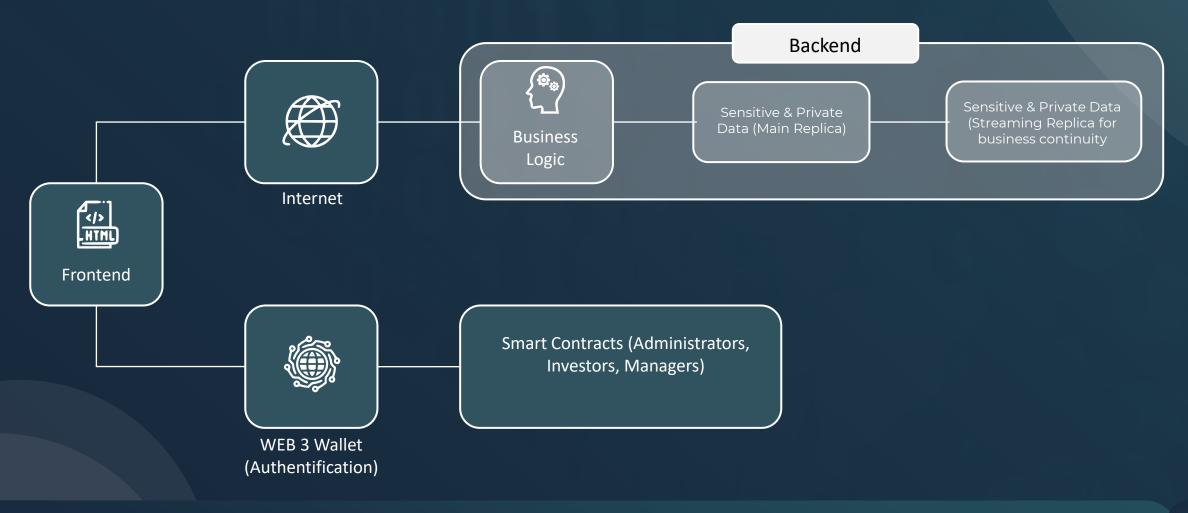




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## TokenSphere Platform Architecture: Functional View





### **Publications**









### **Partners**



















