

The Luxembourg Private Equity and Venture Capital Association presents

The LPEA Academy 2024

Secondaries



SESSION 1**Introduction to Secondaries**

14/05/2024 12:30 | 90 minutes

ONLINE

Module Price (includes 3 sessions):**Members: 340 EUR*****Non-Member: 495 EUR*****Synopsis**

About EIF / Collier Capital & Secondaries

Market Overview and History

Volume & Pricing

Participants and (their) Motivations

Transaction Types

Why invest in Secondaries?

Prices subject to VAT (17%)*<https://lpea.lu/academy/>Joaquín Ruiz****Head of Secondaries - EIF**

Joaquín has 20 years of experience on primaries, secondaries and co-investments, consulting (international tax M&A for PE funds).

He has a Law Degree from Nebrija University (Madrid), and an International MBA from IE Business School (Madrid-Shanghai)

**Hélène Noublanche****Investor Relations Senior Manager - Collier Capital**

Hélène is a Senior Manager in the Investor Relations team and is based in the firm's Luxembourg office.

Prior to joining Collier Capital in 2021, Hélène worked as a Finance Manager in H.I.G. Capital's Finance team in Luxembourg.

Hélène has an MSc in Finance from IESEG, School of Management.



SESSION 2**Case Studies Deep Dive**

15/05/2024 12:30 | 90 minutes

ONLINE

Module Price (includes 3 sessions):**Members: 340 EUR*****Non-Member: 495 EUR*****Synopsis**

A Portfolio Management Tool

LP-led secondaries

GP-led secondaries

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SESSION 3**Legal Aspects**

16/05/2024 12:30 | 90 minutes

ONLINE

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The Share Purchase Agreement (main provisions)

Process and closing considerations

Other legal and/or tax considerations

Prices subject to VAT (17%)*<https://lpea.lu/academy/>Rocío García-Santiuste****Partner - Van Campen Liem**

Rocío, as one of the Luxembourg funds partners, specializes in the structuring and set-up of alternative investment funds and assists GPs and seed LPs on a regular basis in their negotiations, with specific focus on the set-up and commercial aspects of Private Equity and Venture Capital funds, as well as on secondary and GP-led transactions. She has a solid track in assisting in negotiations with DFI's as (seed) investors. She actively advises her clients in respect of AIFMD and other regulatory aspects. She is also native Spanish speaker and has a broad expertise in advising and developing Spanish/Latin American clients and/or matters.

**Francisco López Santi****Legal Counsel – EIF**

Francisco Lopez Santi is a legal counsel at the European Investment Fund. He regularly advises on primary investments, portfolio management matters and secondary sales and acquisitions across Europe. Before joining the European Investment Fund, Francisco was a member of the mergers and acquisitions groups of major law firms in New York and Buenos Aires. Francisco studied law in Argentina and received an LL.M. with honors from Columbia Law School.

